Our client is one of the leading suppliers within the Aruban market. Its Healthcare Division is proudly supporting the various healthcare stakeholders with innovative products and concepts. For this Division we are looking for a

Commercial Manager Healthcare

In this position you will display four major strengths: Leadership, Passion for Healthcare Innovation, Commercial Insight and a strong Service drive.

- In your *leadership* role you will be coaching and developing a team of experienced and educated specialists and account representatives. This team is continuously interacting with healthcare providers, ranging from individual practitioners to clinics, hospital and general health insurance.
- Based on your *passion* for continuous healthcare innovation, you will partner with some of the renowned international suppliers and bring new products and solutions to the Aruban market that cater to the needs of the local healthcare providers.
- With your *commercial insight* you will be able to implement effective sales & marketing strategies for the Aruban healthcare market and successfully develop the B2B and B2P activities.
- Your natural *drive for service* is the foundation of your strong partnership with all stakeholders.

Reporting to the General Manager, you will be an active member of the Management Team and working on a wide range of strategic and management level action plans.

Ideal candidate profile

- Bachelor's Degree (Healthcare or Medical);
- Minimum of 5 years of management experience in a healthcare related environment;
- A vision and passion for continuously developing healthcare in Aruba with initiative to make things happen;
- Proven leadership skills and team champion;
- Commercial insight with a positive 'Can Do' attitude;
- Strong communication and presentation skills in Dutch, English and Papiamento;
- Strong time management skills.

Reactions

Do you recognize yourself in the above-mentioned strengths and the profile? Please send your letter and resume to: Advance HR Services, Attn: Jan Noordzij via info@advance-hrs.com or contact us at 583 1338.

A psychological assessment will be part of the selection process.

4 kolom x 14 cm